



UNIVERSITAS BUDI LUHUR
FAKULTAS ILMU SOSIAL DAN STUDI GLOBAL

Daftar Hadir Mahasiswa

Matakuliah: Teknik Negosiasi & Meloby [KM157]

Kelompok: HI

Semester: Gasal 2022/2023

Dosen: Dr. Yusran, S.I.P, M.Si

| No | NIM | Nama | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | % |
|----|------------|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| | | | 03/10 | 10/10 | 17/10 | 24/10 | 31/10 | 07/11 | 14/11 | 21/11 | 28/11 | 05/12 | 12/12 | 19/12 | 26/12 | 02/01 | 09/01 | |
| 1 | 1642500365 | Nando Onne | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 2 | 1842500389 | Diandra Narulika Arahim | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 3 | 1942500313 | Carissa Alphriska Poernomo | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 4 | 1942500396 | Muhammad Aldzahabi Mawarid | H | H | H | H | H | H | H | A | H | H | H | H | H | H | H | 93 |
| 5 | 2042500021 | I Wayan Pande Barawisnu Dharmawan | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 6 | 2042500039 | Muhammad Rafqy Nuansa Putra Suh | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 7 | 2042500229 | Indah Permata Sari | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 8 | 2042500278 | Lora Nisah Pertiwi | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 9 | 2042500286 | Muhammad Rangga Dahana | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 10 | 2042500310 | Ridho Afwani | H | H | H | H | H | H | H | A | H | H | H | H | H | H | H | 93 |
| 11 | 2042500351 | Asyifa Meidiana Utami | H | H | H | H | H | H | H | A | H | H | H | H | H | H | H | 93 |
| 12 | 2042500427 | Adesty Darmayanti | H | H | H | H | H | H | H | A | H | H | H | H | H | H | H | 93 |
| 13 | 2042500492 | Rachmania Noer Sadjidah | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 14 | 2042500526 | Muhammad Ehsan | H | H | H | H | H | H | H | A | H | H | H | H | H | H | H | 93 |
| 15 | 2042500542 | Muhamad Vikri Haykal | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 16 | 2042500567 | Mikha Juniar | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 17 | 2042500591 | Fiqih Ramadhan | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 18 | 2042500625 | Hafizin Jamil | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 19 | 2042500633 | Nadya Rohma Nurihisya | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |
| 20 | 2242500151 | Nathalia Michelle Gabrielle Leuwol | H | H | H | H | H | H | H | H | H | H | H | H | H | H | H | 100 |

Keterangan:

H: Hadir; A: Alpha (Tidak Hadir); I: Ijin; S: Sakit;



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Berita Acara Mengajar

Matakuliah: Teknik Negosiasi & Meloby [KM157]

Kelompok: HI

Semester: Gasal 2022/2023

Dosen: Dr. Yusran, S.I.P, M.Si

| No. | Tanggal | Materi yang diberikan |
|-----|------------|--|
| 1 | 03-10-2022 | Sosialisasi RPS, Kontrak Kuliah, Pengantar Materi |
| 2 | 10-10-2022 | Hubungan negosiasi dan lobi dalam dunia kerja dan aplikasinya dalam beberapa contoh profesi |
| 3 | 17-10-2022 | Framework dalam Negosiasi dan Lobi |
| 4 | 24-10-2022 | Hubungan negosiasi dan lobi terhadap dunia kerja dan aplikasinya dalam beberapa contoh profesi |
| 5 | 31-10-2022 | Taktik Lobi |
| 6 | 07-11-2022 | Pertemuan 6 |
| 7 | 14-11-2022 | Pertemuan 7 |
| 8 | 21-11-2022 | UTS |
| 9 | 28-11-2022 | Sistematika Penulisan |
| 10 | 05-12-2022 | Presentasi kelas |
| 11 | 12-12-2022 | Presentasi Film Negosiasi dan Lobi |
| 12 | 19-12-2022 | Presentasi Film Negosiasi dan Loby |
| 13 | 26-12-2022 | Presentasi Film Negosiasi dan Loby |
| 14 | 02-01-2023 | Presentasi Film Negosiasi dan Loby |
| 15 | 09-01-2023 | Presentasi Film Negosiasi dan Loby |



UNIVERSITAS BUDI LUHUR
FAKULTAS ILMU SOSIAL DAN STUDI GLOBAL

Daftar Nilai

Matakuliah: Teknik Negosiasi & Meloby [KM157]

Kelompok: HI

Semester: Gasal 2022/2023

Dosen: Dr. Yusran, S.I.P, M.Si

| No. | NIM | Nama | Presensi | Tugas | UTS | UAS | GRADE |
|-----|------------|--------------------------------------|----------|-------|-----|-----|----------|
| 1 | 1642500365 | Nando Onne | 100 | 85 | 88 | 89 | 88 => A |
| 2 | 1842500389 | Diandra Narulika Arahim | 100 | 80 | 85 | 80 | 82 => A- |
| 3 | 1942500313 | Carissa Alphriska Poernomo | 100 | 85 | 85 | 80 | 83 => A- |
| 4 | 1942500396 | Muhammad Aldzahabi Mawarid | 93 | 85 | 88 | 89 | 88 => A |
| 5 | 1952500039 | Firman Setiyadi Saputro | 100 | 80 | 85 | 80 | 82 => A- |
| 6 | 1952500195 | Maulana Adilan Candiaman | 93 | 85 | 85 | 82 | 84 => A- |
| 7 | 1952500237 | Dhia Farhan | 93 | 85 | 85 | 82 | 84 => A- |
| 8 | 2042500021 | I Wayan Pande Barawisnu Dharmawan | 100 | 82 | 85 | 82 | 83 => A- |
| 9 | 2042500039 | Muhammad Rafqy Nuansa Putra Suherman | 100 | 82 | 85 | 85 | 84 => A- |
| 10 | 2042500229 | Indah Permata Sari | 100 | 82 | 86 | 85 | 84 => A- |
| 11 | 2042500278 | Lora Nisah Pertiwi | 100 | 86 | 86 | 85 | 86 => A |
| 12 | 2042500286 | Muhammad Ranga Dahana | 100 | 82 | 85 | 80 | 82 => A- |
| 13 | 2042500310 | Ridho Afwani | 93 | 82 | 85 | 80 | 82 => A- |
| 14 | 2042500351 | Asyifa Meidiana Utami | 93 | 90 | 88 | 85 | 87 => A |
| 15 | 2042500427 | Adesty Darmayanti | 93 | 80 | 85 | 88 | 85 => A |
| 16 | 2042500492 | Rachmania Noer Sadjidah | 100 | 82 | 86 | 85 | 84 => A- |
| 17 | 2042500526 | Muhammad Ehsan | 93 | 85 | 85 | 87 | 86 => A |
| 18 | 2042500542 | Muhamad Vikri Haykal | 100 | 85 | 85 | 999 | 51 => - |
| 19 | 2042500567 | Mikha Juniar | 100 | 80 | 86 | 80 | 82 => A- |
| 20 | 2042500591 | Fiqih Ramadhan | 100 | 82 | 85 | 85 | 84 => A- |
| 21 | 2042500625 | Hafizin Jamil | 100 | 82 | 88 | 90 | 87 => A |
| 22 | 2042500633 | Nadya Rohma Nurihisya | 100 | 82 | 86 | 88 | 86 => A |

| | | | | | | | |
|----|------------|------------------------------------|-----|----|----|----|---------|
| 23 | 2071501023 | Dani Supriyadi | 93 | 85 | 87 | 85 | 86 => A |
| 24 | 2242500151 | Nathalia Michelle Gabrielle Leuwol | 100 | 85 | 85 | 85 | 85 => A |
| 25 | 2299500187 | Meutia zahfira shafwan | 93 | 85 | 90 | 90 | 89 => A |
| 26 | 2299500476 | GLADY ANGEL KUNIA | 93 | 85 | 87 | 85 | 86 => A |